

Where did we come from?

A View from our Chief Executive

Select & Protect's business is well established and has provided expertise in the insurance market since the 1970's. Since the company's beginnings in the City of London, we've grown and expanded to become one of the market leaders and a real innovator in our chosen markets. Now in the 21st century Select & Protect are proud to be at the forefront of general insurance provision through financial intermediaries.



2002

Simon Hood appointed Chief Executive of Select & Protect and PlusOne Services. SPRITE, Select & Protect's off-line trading platform was launched as one of the first fully electronic General Insurance trading platforms in the market.

2003

Select & Protect change insurance underwriters to Norwich Union.

2004

Launch of Median our new bedroom rated home insurance product enhancing our portfolio further. Appointment of Bruce Reid as Managing Director of Select & Protect. Implementation of Mortgage Conduct Of Business by the FSA.

2005

Implementation of Insurance Conduct Of Business by the FSA.

Select & Protect choose Norwich Union to underwrite their innovative new mortgage payment protection insurance, Intego – MPPI sales boost by over 100% in 3 months.

A dynamic Broker Account Team is built from scratch, providing dedicated teleaccount management and support to our intermediary partners.

Field-based support for the Directly Authorised intermediaries is created through a team of Business Development Managers and for the Network Partners and their Appointed Representatives, a team of Network Relationship Managers is established.

Optima Connexions, an exclusive business and recognition club for our best producing intermediaries, is established and launched.

I-Link, an introducer distribution channel is successfully launched.

Bonus Underwriter, a Commercial insurance proposition is launched to significant interest, to our intermediary partners.

2006

Select & Protect relocate to new, state of the art Head Office in Southend

Launch of the Household Proposition, including 14 months for the price of 12, separated and step-back No Claims Discount philosophies, Indemnity Commission, increased Commission rates and improvements to the Lettings and Median products.

Point of sale and intermediary marketing and communication undergoes an update and revamp to reflect the changing and diverse face of the organisation and the market place.

End customer communication material is significantly enhanced and revamped to reinforce the overall proposition and strength of the organisation to customers.

Select & Protect are a pioneer in the move of key, frequent communications to intermediaries to an e-enabled environment, with the launch of the online Insight.

2007

Select & Protect re-launch their brand with a new logo and enhanced creative design

Elements, the revolutionary underwriter proposition is launched to market with a new trading platform; Sprite2 – which has a cleaner, simpler and more user-friendly interface.

The new Select & Protect website is launched, with enhanced navigation, creative look and feel, and dynamic, focused content.

With many new innovations and launches scheduled for the rest of this year and beyond, there's no better time to be associated with Select & Protect.

Simon Hood
Chief Executive
Select & Protect